

General Agencies

FOR THE WEEK ENDING

Combined Health/Life

August 27, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$87,896	36
Platinum Producers (\$30,000 - \$50,000)			
Lemar, Mike	Sunshine State Agency	\$33,464	16
Gold Producers (\$10,000 - \$30,000)			
Barta, Devin M.	Barta Insurance Agency	\$24,191	9
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$24,080	9
Ahlbum, Tim	Health Coverage Solutions	\$23,100	3
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$20,759	1
Borosak, William J. Jr.	Secure Financial Group, LLC	\$20,351	6
Hatton, Catherine E.	Long Island Insurance Solutions	\$16,665	16
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$15,166	5
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$12,556	6
Centerstone Insurance & Financial Svcs.		\$10,967	5
Edwards, Jackson IV	Edwards Insurance Agency	\$10,500	2
Silver Producers (\$5,000 - \$10,000)			
Maisonet, Joseph	Maisonet Insurance Agency	\$9,528	2
Schwartz, Scott J.	Insurance Protection Services	\$9,396	1
Rosati, Lisa	Rosati Insurance Agency	\$8,147	2
Shackelford, Edward L.	The Assurance Group, Inc.	\$7,643	3
Agent Pipeline, Inc.		\$7,284	3
Fatseas, Stefan J.	Fatseas Insurance Agency	\$7,211	1
Mann, Harvey S.	Mann Insurance Agency	\$7,211	1
Graham, Carter	Shoreline Financial	\$7,044	1
Bowes, Rick	Bowes Insurance Agency	\$6,840	1
AmeriLife		\$6,835	11
Wroblewski, Robert M.	Palm Cove Insurance Solutions	\$6,662	5
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$6,552	1
Abbatiello, Vincent	Mainstay Retirement Solutions	\$6,240	2
Elite Insurance Partners, LLC		\$5,952	1
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$5,735	2
Clark, John W.	Senior Solutions Insurance Agency	\$5,674	5
Stacy, Neal	Stacy Insurance Agency	\$5,544	1
Dworkin, Earl D.	Dworkin Insurance Agency	\$5,471	1
Mangini, Nicholas L.	Mangini Insurance Agency	\$5,016	3
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$5,003	2

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Bronze Producers (\$2,500 - \$5,000)

Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$4,882	3
Shuput, John C.	Shuput Insurance Agency	\$4,500	1
American Eagle Consultants, Inc.		\$4,283	3
Mednick, Scott E.	Professional Insurance Systems of Florida	\$4,260	5
Savage, Gina	Savage Insurance Agency	\$4,175	2
Levi, Baruch	Levi Insurance Agency	\$3,948	1
Concklin, Ron	Rosenberg-Concklin, Inc.	\$3,908	5
EPC Associates, Inc.		\$3,888	1
Maisto, Stephen	Senior Health Solutions	\$3,840	1
ERIN Marketing, Inc.		\$3,708	2
Chacon, Cesar	The Insurance Hub	\$3,576	2
Howard, Michael	Howard Insurance Agency	\$3,540	1
Kerker, Raymond J. Sr.	Kerker Insurance Agency	\$3,524	2
Richard, Paul	Richard Insurance Agency	\$3,359	1
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$3,276	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$3,191	1
Smith, Robert J.	New World Associates, Inc.	\$3,120	1
Benefit Plans of America, Inc.		\$3,096	1
Alan, Stuart	Senior Care Insurance Center	\$3,024	1
Fingeret, Benjamin W.	Fingeret Insurance Agency	\$3,024	1
Greenhill, Richard A.	Greenhill Insurance Agency	\$2,844	1
Chernoff, Michael D.	Chernoff Insurance Agency	\$2,760	1
Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$2,721	1
Fleming, Shawn A.	Fleming Insurance Agency	\$2,677	1
MCC Life Brokerage		\$2,676	1
Levy, Charles III	Levy Insurance Agency	\$2,675	1
Warner, Russell G. III	Warner Insurance Agency	\$2,656	1

Writing Agents

Combined Health/Life

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Diamond Producers (\$20,000 & Above)

Sheldon, Paul, CLU, ChFC	\$20,759
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Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Ahlbum, Tim	\$12,408	Saylor, Dexter R.	\$10,176
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Silver Producers (\$5,000 - \$10,000)

Edwards, Jackson IV	\$9,816	Bowes, Rick	\$6,840
Stevens, Jason	\$9,587	Kingsley, Beverly J.	\$6,552
Schwartz, Scott J.	\$9,396	Wiedersum, Bryan F.	\$6,552
Payant, Thomas A.	\$8,760	Lucas, Richard	\$6,120
Hanes, Darlene M.	\$7,211	Haass, David	\$5,952
Puro, Miko M.	\$7,044	Cody, Edward T.	\$5,544
Rosati, Lisa	\$6,947	Dworkin, Earl D.	\$5,471

Bronze Producers (\$2,500 - \$5,000)

Shuput, John C.	\$4,500	Bryant, Larry W.	\$3,276
Bell-Elmohammed, Ali M.	\$4,212	Dillow, David S.	\$3,276
Kornbluh, Gary N.	\$3,948	Gordon, Aaron	\$3,276
Levi, Baruch	\$3,948	Green, Charles L.	\$3,276
Altman, Barbara	\$3,936	Holzman, Robert	\$3,276
Maisto, Stephen	\$3,840	Nordstrom, Timothy W.	\$3,276
Valdes, Jorge A.	\$3,791	Jacobs, Douglas M.	\$3,191
Rush, Francine	\$3,744	Smith, Robert J.	\$3,120
Abbatiello, Vincent	\$3,564	Farber, Pamela S.	\$3,108
Handal, Charles J.	\$3,564	Lembcke, Julia	\$3,107
Llanes, Samuel A.	\$3,540	Weir, Maurice L.	\$3,096
Mangini, Nicholas L.	\$3,396	Merritt, Dee	\$3,083
Savage, Gina	\$3,383	Alan, Stuart	\$3,024
Taddei, Theodore R. Jr.	\$3,372	Johnson, Perry L.	\$3,024
Haug, John H.	\$3,359	Kitay, Laura A.	\$3,024
Kelsey, Steven D.	\$3,359	McKnight, Robert J.	\$2,928
Pearson, Joseph F.	\$3,300	Maglio, Theresa	\$2,927
Travis, Ann V.	\$3,300	Quant, Demarco	\$2,891

Writing Agents

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Barganier, Brian K.	\$2,844	Ortez, Philip B. Jr.	\$2,721
Greenhill, Richard A.	\$2,844	Anderson, Julie	\$2,677
Kerker, Deborah A.	\$2,844	Jennings, Mark	\$2,676
Oblaczynski, William J.	\$2,844	Vonderau, John	\$2,676
Settle, Robert	\$2,844	Levy, Charles III	\$2,675
Underhill, John G.	\$2,844	Warner, Russell G. III	\$2,656
Seideman, Phillip	\$2,820	Stevens, Ray	\$2,651
Chernoff, Michael D.	\$2,760	Matteucci, Camillo	\$2,520
Rupert, Phillip M.	\$2,759	Tyree, Clayton J.	\$2,508